



## General Price Pfister Information

### **Pricing Information:**

#### **Units:**

If the order is \$1,000+, multiplier is a .50625  
Less than \$1,000, multiplier is a .53433

#### **Parts:**

\$100.00+, multiplier is a .50625  
Less than \$100, multiplier is a .53433

Pf does not charge freight for any orders; they simply change the multiplier.

There is no minimum to place an order.

**Terms:** 2% 45 Days, net 46 days.

**Minimum Annual Sales Volume:** Customers must meet \$25,000 in annual sales volume.

**Lead time:** 7-10 days for items that are in stock. Items will normally ship from Atlanta, GA unless they do not have them. If they do not have, it will ship from Mira Loma, CA.

### **Contact Information:**

Jennifer Hale - Regional Sales Mgr, 614-327-3779  
Sherry, CSR, 1-800-422-4278  
Consumer Service, 1-800-PFAUCET  
Fax Orders to: 1-800-847-4288  
Technical Support for Plumbers 1-888-333-8481  
[www.pricepfister.com](http://www.pricepfister.com)

### **General Info:**

Headquartered in Lake Forest, CA.  
Black and Decker owned company  
Pf always has an annual price increase on April 1st.  
Pf is not apart of any buying groups.

### **Collections exclusive to the wholesale market:**

PFIRST series  
PrO series  
Portland  
Kenzo  
SAXTON  
Portola

MMI

17225 Westfield Park Road, Westfield, IN 46074  
Ph 317-867-5004 Fax 317-896-3561 [www.mmirep.com](http://www.mmirep.com)

## Differences between Wholesale vs. Retail Items

### Kitchen

- Supply Nuts in Wholesale vs. No supply nuts in Retail
- All Wholesale Products will have single post mounting ring (retail may or may not depending on model)—Depends on price point, low price retail items do not have mounting ring (i.e. Parisa)

### Lavatory

- All metal pop-ups in wholesale vs. all plastic in retail (retail recently converted to all plastic, some 50/50 in the field but not being manufactured that way any more.)
- Supply Nuts in T SKU's vs. No Supply Nuts in retail

### T/S

- Ceramic One Piece PB Cartridge w/ Universal Casting Connections (Sweat or IP) in wholesale vs. 2 Piece seat and spring Pressure Balance Cartridge in retail with only Iron Pipe

### Other

- The platforms are only offered in the wholesale channel (thermostatic valves, 4 Hole Roman Tub, Bidets) along with exclusive and COMPLETE families. For almost all retail items (less Treviso) you cannot match an entire home with the family (i.e. retail families will have a 4" but no Widespread, or a T/S but no Roman Tub, etc.)



### Pforever Warranty

**Limited Warranties:** Price Pfister warrants that all Price Pfister faucets produced after 1997 will be free of all defects in material and workmanship that would impair the intended and proper use of the Product as well as warrants against deterioration of the Product's finish for as long as the original purchaser owns the home in which the Product is originally installed. If the Product is installed in a commercial application, the above warranty shall be limited to a period of ten (10) years for mechanical and five (5) years for finish from the date of purchase of the Product.

**Cleaning:** Regular use of a soft cloth rinsed in warm water and/or typical non-abrasive dishwashing soap (i.e. Dawn, Palmolive) will keep a Price Pfister finish looking clean and new. The use of abrasive cleaners, organic solvents or acid to clean, shine or polish such finishes will nullify the Price Pfister warranty as to such finishes.

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